

Phillip Mayer



Phillip is passionate about training and has 14 years of experience with both the public and private sectors. His groups have included civil servants and military personal from the MOD, staff from DWP, and staff in other government departments, including Department of Education, BIS, DEFRA, HMRC, Crown Prosecution Service. In the private sector, Phillip has assisted and advised hundreds of individual entrepreneurs in their start-up ventures. He has also delivered training in some of the following topics: business principles, sales & marketing, interview techniques, employability, emotional intelligence, impact and effectiveness, conflict resolution, delivering excellent customer service, coaching and mentoring and many more.

Outside the office, Phillip is a mentor for the Mentoring Pathways Program and has been a captain on several different sports teams. He was a manager of the junior GB cricket squad and a football manager of a youth Sunday league team. As the former editor of Kol Kinloss, The Magazine of Finchley Synagogue, he has won community awards in this role. Phillip has successfully completed three marathons, raising thousands of pounds for various charities.

PROFESSIONAL EXPERIENCE

Phillip started his career in the commercial sector, becoming a director of several companies. He then became a guest lecturer at several colleges and one University in the UK, delivering seminars and teaching students the basics of Organizational Behavior, Business Communications, HR, International Business, International Relations, and Entrepreneurship.

He was also a Business Advisor for two London-based companies, delivering one-on-one and group training on many aspects of business planning, marketing and financial forecasting to individuals for their business start-up and self-employment activities.

Currently, Phillip is running training workshops on a variety of organizational and personal skills, including aspects of running the product-based business, import/distribution/export of products, HR, sales, marketing, logistics, finance, customer services and purchasing.

CERTIFICATIONS & SPECIALTIES

- Member, FHEA (Fellow of the Higher Education Academy)
- Member, FIC (Fellow of the Institute of Consulting)
- Member, FloEE (Fellow of the Institute of Enterprise and Entrepreneurs)
- TLHPE Professional Certificate in Teaching and Learning in Higher and Professional Education
- MA in Professional Education and Training Bsc (Hons) Economics
- Certificate in IAG (Information Advice and Guidance)
- Diploma in NLP (Neuro Linguistic Programming)

KEY SKILLS & QUALIFICATIONS

- Coaching
- Strategy
- Business Planning
- Performance Management
- Change Management
- Business Process Improvement
- Training Delivery
- Executive Coaching
- Leadership Development
- Organizational Development